

Media Release

### **Punj Lloyd Group announces Q3 results for FY 2013**

**New Delhi, February 11, 2013:** Punj Lloyd Group, the diversified engineering, procurement and construction conglomerate, today announced its financial results for the third quarter of FY 2012-2013 at its Board of Directors' meeting today.

#### **Standalone Results -**

##### **Q3 FY2013 Financial highlights**

**(All comparisons with Q3 FY2012)**

- Revenues for the quarter at Rs. 2,053.64 crore as compared to Rs. 1,664.71 crore
- EBIDTA at Rs. 223.69 crore compared to Rs. 209.63 crore
- PAT at Rs. 2.89 crore compared to PAT at Rs. 17.55 crore
- Basic EPS stands at Rs. 0.09

##### **9M FY2013 Financial highlights**

**(All comparisons with 9M FY2012)**

- Revenue for the period is Rs. 6,070.89 crore as compared to Rs. 4,273.97 crore
- EBIDTA at Rs. 686.27 crore compared to Rs. 574.60 crore
- PAT at Rs. 14.78 crore compared to Rs. 39.62 crore
- Basic EPS stands at Rs. 0.45

#### **Consolidated Results -**

##### **Q3 FY2013 Financial highlights**

**(All comparisons with Q3 FY2012)**

- Revenues for the quarter at Rs. 2,881.01 crore as compared to Rs. 2,808.10 crore
- EBIDTA at Rs. 291.13 crore compared to Rs. 163.76 crore
- PAT for the year at Rs. 8.77 crore compared to Rs. 70.35 crore
- Basic EPS stands at Rs 0.26

##### **9M FY2013 Financial highlights**

**(All comparisons with 9M FY2012)**

- Consolidated total income is Rs. 8,425.16 crore as compared to Rs. 7,519.06 crore
- EBIDTA at Rs. 888.83 crore compared to Rs. 642.31 crore
- PAT at Rs. (22.52) crore compared to Rs. 82.84 crore
- Basic EPS stands at Rs.(0.68)

Speaking on the occasion, Atul Punj, Chairman - Punj Lloyd Group commented, *"The quarter under review has seen the Company win some prestigious orders in India and internationally, together with entry into a new market with an infrastructure order. I am happy to observe a gradual change in global sentiments and am cautiously optimistic about the future. Our order book continues to expand at a healthy rate despite difficult market conditions. Delay in payments from clients and high interest costs have impacted us adversely"*.

As on 11 February 2013, Punj Lloyd Group has a healthy order backlog of Rs 23,690 crore. The order backlog is the value of unexecuted orders on December 31, 2012 plus new orders received after that date.

**Key EPC orders bagged during this year:**

- EPC of Qatar's first polysilicon plant (Phase 2) from Qatar Solar Technologies (QSTEC).
- Punj Lloyd won an award for the construction of integrated residential and retail complex titled Capitol Heights by TRIF Real Estate and Development Private Limited, a Special Purpose Vehicle (SPV) of Tata Realty and Infrastructure Limited, the real estate and infrastructure development arm of Tata Sons.
- Sembawang Engineers and Constructors Pte. Ltd., a Punj Lloyd company, won a project worth Rs. 528 crore from the Singapore Prison Service to construct the new Prison Headquarters of the Changi Prison Complex.
- The Group announces a breakthrough into the Hong Kong market with an order to build MTR Corporation's Shatin to Central Link Diamond Hill Station.
- Sembawang Engineers and Constructors Pte. Ltd. won a major contract from the Housing and Development Board of Singapore (HDB) to build McNair Towers, a public housing development of four residential blocks.
- Main plant air-conditioning and ventilation package for Rajasthan Atomic Power Project 7 and 8.

**About Punj Lloyd:**

Punj Lloyd (BSE SCRIP ID: PUNJLLOYD, NSE SYMBOL: PUNJLLOYD) The Punj Lloyd Group is a diversified international conglomerate offering EPC services in Energy and Infrastructure along with engineering and manufacturing capabilities in the Defence sector. Known for its capabilities in delivering mega projects "on time," thereby ensuring repeat customers, the Group possesses a rich experience of successfully delivered projects across the globe, while maintaining the highest standards of health, safety, environment and quality (HSEQ). Further information about the Group is available at [www.punjllloydgroup.com](http://www.punjllloydgroup.com).

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