



PL Engineering and Dassault Systèmes Sign a Strategic Partnership to Deliver Industry Focused Solutions

Delivering state-of-the-art PLM solutions to Oil & Gas, Nuclear, Industrial Plant Design and Equipment Manufacturing sectors globally

Mumbai (INDIA), October 4, 2011 – [Dassault Systèmes](#) (Euronext Paris: #13065, DSY.PA), a world leader in 3D and Product Lifecycle Management (PLM) solutions, and PL Engineering (PLE), a subsidiary of the Punj Lloyd Ltd, today signed a Memorandum of Understanding (MoU) which allows for PLE and Dassault Systèmes to jointly promote and market Dassault Systèmes' Version 6 software solutions and PLE's services solutions to customers in Oil & Gas, Power-Nuclear & Thermal, Chemicals, Petrochemicals, Biofuels, Industrial Plant Design, Aerospace, E-learning solutions and Equipment Manufacturing sectors in India and other markets.

The MoU was signed between Andy Kalambi, President South Asia, Dassault Systèmes and Sanjay Goel, CEO, PL Engineering, during a visit to India by Bernard Charlès, President & CEO, Dassault Systèmes.

Commenting on the partnership, Andy Kalambi, President, Dassault Systèmes, South Asia, said, "Organizations today need to collaborate to include all stakeholders in every phase of processes - from concept development to compliance checks to high-quality, end deliverables. This requires domain and technology understanding in order to address the challenges that organizations may have. We are pleased to partner with PL Engineering to address the growing PLM needs of today's industrial plant design and equipment manufacturing industries as well as the growing needs of the Energy sector. The alliance between Dassault Systèmes & PLE will create that highly skilled profile that customers require to maximize their integration and innovation capabilities. For both PL Engineering and Dassault Systèmes, it means a broader footprint and a synergistic use of our expertise."

Sanjay Goel, CEO, PL Engineering said, "Over the years PL Engineering has constantly demonstrated its cost competitive engineering capabilities in multiple sectors across the globe. The alliance will not only provide an edge to the multi-disciplinary design capabilities and engineering service but will also add value in offering innovative solutions to customers. Our expertise and global reach helps to support customers during execution even from remote locations. With this MoU, Dassault Systèmes and PL Engineering will reinforce the extensive relationships we have built while eliminating geographical boundaries."

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About DassaultSystèmes

As a world leader in 3D and Product Lifecycle Management (PLM) solutions, DassaultSystèmes brings value to more than 115,000 customers in 80 countries. A pioneer in the 3D software market since 1981, DassaultSystèmes applications provide a 3D vision of the entire lifecycle of products from conception to maintenance to recycling. The DassaultSystèmes portfolio consists of CATIA for designing the virtual product - SolidWorks for 3D mechanical design - DELMIA for virtual production - SIMULIA for virtual testing - ENOVIA for global collaborative lifecycle management, and 3DVIA for online 3D lifelike experiences. For more information, visit <http://www.3ds.com>.

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About PLEngineering

PL Engineering is a Punj Lloyd Group Company and provides a full-spectrum of design and engineering services in the oil & gas, chemical & petrochemical, power and infrastructure sectors. Design and engineering capabilities cover all the stages of the product and project life-cycle starting from concept design to commissioning. Services include feasibility studies, front end design, detail design, analysis and stimulation. In 2010, PL Engineering raised capital from Fidelity Growth Partners India (FGPI), the private equity arm of Fidelity International focused on growth capital investing across sectors. This investment is an endorsement of PLE's impressive track record and growth potential.

PL Engineering currently has 800 employees across delivery centers in Gurgaon, Hyderabad and Abu Dhabi working in a global work share environment, enabled by state-of-the-art IT infrastructure. Over the last few years the company has aggressively built up its client base, which includes global companies across North America, Europe, Middle East and India. The senior management team has deep expertise in scaling up outsourcing businesses and in the energy vertical with previous experience in leading firms like Genpact, Bechtel, L&T and EIL. Further information is available on www.ple.co.in

About Punj Lloyd

Punj Lloyd (BSE SCRIP ID: PUNJLLOYD, NSE SYMBOL: PUNJLLOYD) The Punj Lloyd Group is a diversified international conglomerate offering EPC services in Energy and Infrastructure along with engineering and manufacturing capabilities in the Defence sector. Known for its capabilities in delivering mega projects "ontime," thereby ensuring repeat customers, the Group possesses a rich experience of successfully delivered projects across the globe, while maintaining the highest standards of health, safety, environment and quality (HSEQ). Further information about the Group is available at www.punjloydgroup.com

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