

Segment wise revenue, results and capital employed

| Particulars | Three months ended | | | Nine months ended | | Year ended |
|--|----------------------|-----------------------|----------------------|----------------------|----------------------|-------------------|
| | December 31, 2015 | September 30, 2015 | December 31, 2014 | December 31, 2015 | December 31, 2014 | March 31, 2015 |
| Segment revenue | | | | | | |
| Engineering, procurement and construction services | 86,792 | 76,244 | 100,234 | 213,486 | 281,786 | 388,480 |
| Traded goods | 13,106 | 20,214 | 24,699 | 47,325 | 76,809 | 93,389 |
| Unallocated | 411 | 3,925 | 1,419 | 5,158 | 4,682 | 6,282 |
| Net sales / income from operations | 100,309 | 100,383 | 126,352 | 265,969 | 363,277 | 488,151 |
| Segment results | | | | | | |
| Loss before interest and tax for each segment | | | | | | |
| Engineering, procurement and construction services | (4,635) | (13,660) | 239 | (55,837) | (53,472) | (39,664) |
| Traded goods | (184) | 56 | 66 | (51) | 194 | 234 |
| Unallocated | 175 | 3,508 | 967 | 4,091 | 3,352 | 4,565 |
| Total | (4,644) | (10,096) | 1,272 | (51,797) | (49,926) | (34,865) |
| Less: (i) Finance costs | 25,912 | 20,921 | 24,291 | 70,082 | 67,098 | 85,954 |
| (ii) Other unallocable expenditure net of unallocable income | (509) | (3,106) | (1,246) | (4,136) | (2,336) | (59,568) |
| Total loss before tax | (30,047) | (27,911) | (21,773) | (117,743) | (114,688) | (61,251) |
| Capital employed (segment assets - segment liabilities) | | | | | | |
| Engineering, procurement and construction services | 536,805 | 472,018 | 555,471 | 536,805 | 555,471 | 586,745 |
| Traded goods | 21,962 | 36,090 | 3,527 | 21,962 | 3,527 | 13,565 |
| Unallocated | (354,051) | (273,488) | (265,211) | (354,051) | (265,211) | (279,845) |
| Total | 204,716 | 234,620 | 293,787 | 204,716 | 293,787 | 320,465 |

Notes

1. The above unaudited financial results for the quarter ended December 31, 2015 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 12, 2016.
 2. The auditors of the Company in their report on financial results for the quarter ended December 31, 2015 have invited attention in respect of certain cost over-runs amounting to Rs. 73,580 lacs, arising due to design changes and consequent changes in the scope of work on Heera Redevelopment Project with Oil and Natural Gas Corporation Limited. Due to the said reasons, certain differences and dispute arose between the parties and several rounds of discussions were held to explore the possibility of amicable resolution of the dispute mutually. The Company, with the view to resolve the matter in finality, expeditiously and with legal enforceability, during the previous year, re-commenced the arbitration proceedings, which were kept in abeyance earlier owing the proceedings by Outside Expert Committee. As the Company is confident of a satisfactory settlement of the disputes and recovery of the said amount, no adjustments have been considered necessary in these financial results. The auditors of the Company had expressed an emphasis on this matter in their report on financial results for the quarter ended September 30, 2015 and year ended March 31, 2015.
 3. The auditors of the Company, based on the report of independent auditors of the Company's branch in Thailand, have invited attention in their report on financial results for the quarter ended December 31, 2015 on recoverability of claims aggregating to Rs. 39,109 lacs and encashment of the performance bond amounting to Rs. 17,108 lacs by the customer of a project of the said branch. The management is taking appropriate steps for the recovery of the said amounts and is confident of recovery of the amounts exceeding the recognized claims and performance bonds. Accordingly, no adjustments have been considered necessary in these financial results. The auditors of the Company had expressed an emphasis on this matter in their report on financial results for the quarter ended September 30, 2015 and year ended March 31, 2015.
 4. As directed by the Singapore High Court vide its order dated September 18, 2015, meetings of creditors of Sembawang Engineers and Constructors Pte Limited (SEC) and Punj Lloyd Pte Limited (PLPL), subsidiaries of the Company, were held subsequent to the current quarter, to seek approval of their respective Schemes of Arrangement. In the said meetings, SEC's Scheme could not get requisite majority and PLPL's Scheme was withdrawn. Owing to this, the auditors of the Company in their report on financial results for the quarter ended December 31, 2015 have invited attention in respect of Company's investment and net receivables aggregating to Rs. 108,304 lacs in these subsidiaries. However, the management is working cohesively with the professional advisors in evaluating next course of action and is confident of realizing these assets in excess of book value. Accordingly, no adjustments have been considered necessary in these financial results.
- 5(a). Tax expenses are net of deferred tax effects and minimum alternative tax credit.
- (b). The Company has accounted for deferred tax assets on timing differences, including those on unabsorbed depreciation and business losses, to the extent of deferred tax liability recognized at the reporting date, for which it is virtually certain that future taxable income would be generated by reversal of such deferred tax liability.
- 6(a). Previous quarters' / nine month's / year's amounts have been regrouped / re-arranged wherever necessary to conform to the current quarter's presentation.
- (b). Other expenses include exchange differences (net) and gain on sale of fixed assets (net).

For and on behalf of the Board of Directors of Punj Lloyd Limited

Place: Gurgaon
Date: February 12, 2016

J. P. Chalasani
Managing Director and Group CEO
DIN: 00308931